















A global collective of *entrepreneurial* and *founder-built* brands with *creativity* & *purpose* at their heart.

#### Heart of the Neighbourhood







the hoxton









#### An Immersive Experience

DELANO

HYDE

SLS

SO









#### A Cultural Icon

MONDRIAN

#### MORGAN!S; O)RIGINALS





For Everyone, Everyday

A Community Workspace





working from \_



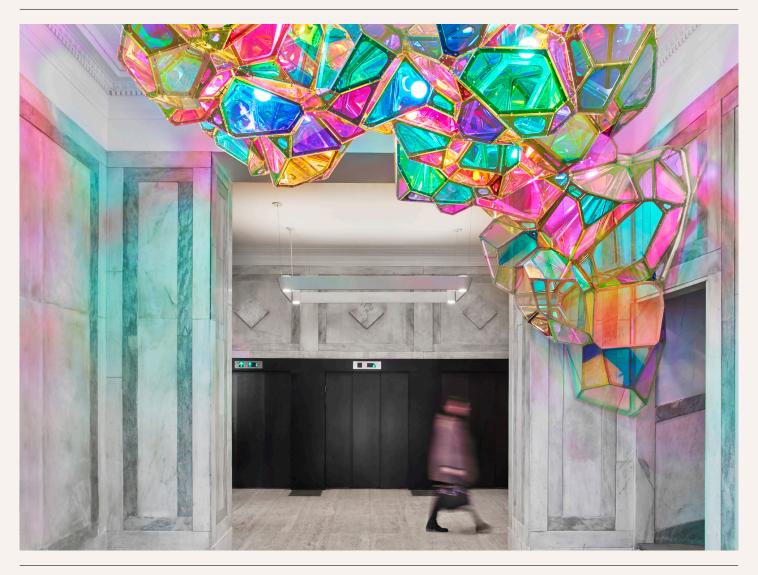






# At the corner of curiosity

### A Contemporary Art Museum



**BRAND PILLARS** 

Rooted in contemporary art

Opening up the *inaccessible* 

Fostering connection through community

Open Pipeline

OPEN KEYS

1239

**CURRENT REGIONS** 

NORTH AMERICA

EXISTING DEVELOPMENT





Rebrandings Conversions



BRAND REVPAV INDEX

136%

HOTELS RECOGNISED IN CNT

9

Reader's Choice Award 2021

135,000sf Average Building Size 10,000sf

Minimum Exhibition Space (Including Lobby & Event Spaces)

380sf

Guest Room Net Floor Area

150-250

Target Room Count

MUST-HAVES

Museum Exhibition Space Restaurant / Bar / Lounge Meeting & Event Spaces Fitness Center NICE-TO-HAVES

Spa Treatment Rooms
Rooftop
Indoor / Outdoor Space
10% Suites
Parking
Culturally Rich Surroundings

2022-2023 OPENINGS

St. Louis





## 25h twenty five hours hotels

# You know one, you know none

Quirky & Elaborate



**BRAND PILLARS** 

More is *more* 

A *kaleidoscope* of services

It's a *serious* hotel

We like people



OPEN KEYS

2730

**CURRENT REGIONS** 

EUROPE MIDDLE EAST EXISTING DEVELOPMENT





New Builds

OCCUPANCY

DIRECT BOOKINGS

6,000sqm

100 Minimum Gross Floor Area Minimum Guest Rooms 24-26sqm

Guest Room Net Floor Area

750sqm

Minimum Front of House

MUST-HAVES

Lobby Restaurant Bar Living Room

Kiosk / Retail **Fitness** Wellbeing Windows that Open Fully NICE-TO-HAVES

Semi-open Bathrooms

Meeting Rooms

Work Labs

Pool

Car Park











## DELANO

## A heady oasis

Sophisticated & Serene



**BRAND PILLARS** 

A rejuvenating oasis

A divinely discreet occasion

Crafted simplicity

Pipeline Open

OPEN KEYS

1114

**CURRENT REGIONS** 

NORTH AMERICA

EXISTING DEVELOPMENT



Conversions



100-200

Average Number of Rooms

45-60sqm

Guest Room Net Floor Area

100-150sqm

Total Gross Floor Area

MUST-HAVES

Destination Restaurant Lounge / Bar Ciel Spa Pool\*

\*Nice-to-Have for Maison Delano

NICE-TO-HAVES

Casual F&B Fitness Center Meeting Rooms **Ballroom** 

2022-2023 OPENINGS

### Paris / Tel Aviv

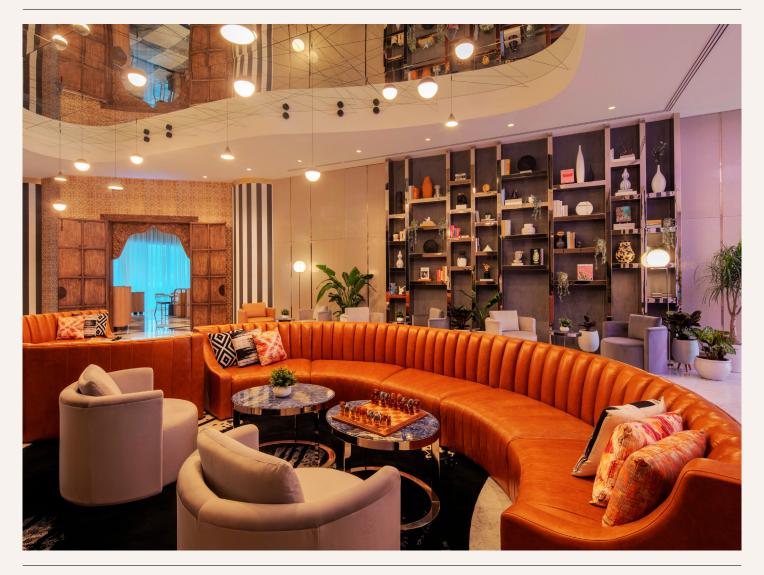




## HYDE

# A hydeaway for those the *in the know*

Laid-back & Plush



**BRAND PILLARS** 

A *nightlife* adventure

Every guest is a *regular* 

Anything can happen

**PROPERTIES** 









OPEN KEYS

1498

**CURRENT REGIONS** 

MIDDLE EAST NORTH AMERICA EXISTING DEVELOPMENT



Conversions



OCCUPANCY

AVERAGE DAILY RATE

\$274

REVPAR

\$194

GOP%

RGI

105%

DIRECT BOOKINGS

43%

100-300

Average Number of Rooms

28-36sqm

Guest Room Net Floor Area

90-100sqm

Total Gross Floor Area

MUST-HAVES

Lounge / Bar Casual F&B

NICE-TO-HAVES

Destination Restaurant

Ciel Spa

Pool

Fitness Center

Meeting Rooms Ballroom

2022-2023 OPENINGS

## **London City Paradox**



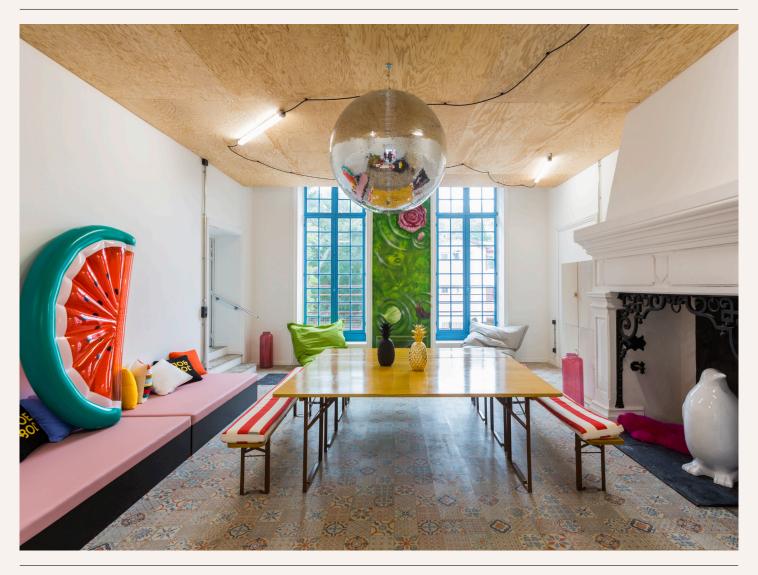






# Connecting travellers together

Handcrafted & Carefree



BRAND PILLARS

Making *friends* 

Supporting self-expression

Elevated hostel experience



OPEN KEYS

1633

**CURRENT REGIONS** 

EUROPE SOUTH AMERICA EXISTING DEVELOPMENT





Direct Booking

**GUEST REPARTITION** 

85%/15% FIT / Group

ADR per bed

250/300 Minimum Beds

2500 - 3000 sqm Minimum TGFA

10 - 12 sqm per Bed

MUST-HAVES

Bar

Restaurant Stage for DJs or Live Music Rooftop or Terrace Public Transport Near By

NICE-TO-HAVES

**Beer Wall** Giant Screen

2022-2023 OPENINGS

## Rome / Budapest / Auckland





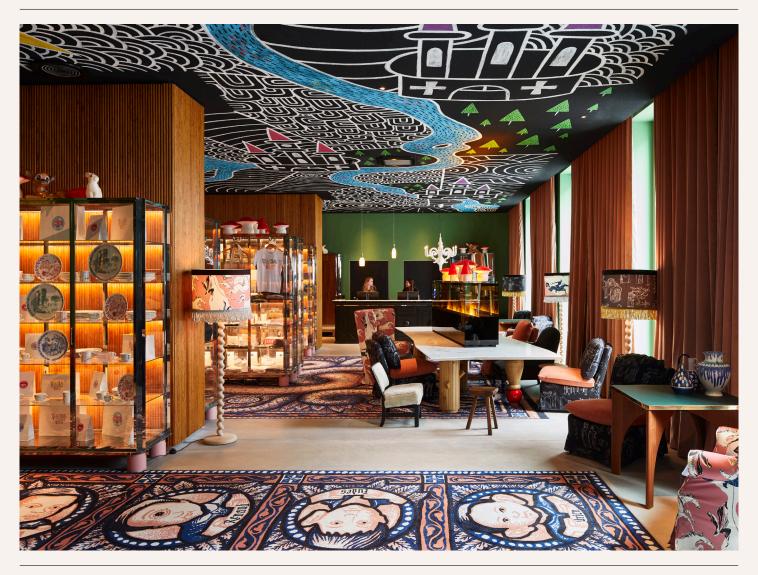






## Mama loves you

Sassy & Flamboyant



**BRAND PILLARS** 

Family gathering

Social celebration

Rebel heart

OPEN KEYS

**CURRENT REGIONS** 

EXISTING DEVELOPMENT



Open

13

Pipeline

2498

EUROPE AMERICAS



80% New Builds

DIRECT BOOKINGS

71%

REVENUE FROM F&B

+56%

EBITDA PER ROOM

€21,000

LEISURE / BUSINESS TRAVELLERS

50%/50%

100

Minimum Guest Rooms

4,000sqm

Minimum Building Size

40-45

TGFA per key

750sam

Minimum Front of House

MUST-HAVES

Bar

Restaurant

Stage for DJs or Live Music Rooftop or Terrace

Arcade Game Spaces

NICE-TO-HAVES

Karaoke Rooms

Movie Theatres

Workshops and Co-working Spaces

**Parking** 

2022-2023 OPENINGS

### Dubai / Bucharest / Rennes / Dijon









### MONDRIAN

# A modern *cultural* fairytale

Eclectic & Sculptural



BRAND PILLARS

An oversized *imagination* 

A *cultural* connoisseur

An entrepreneurial community



OPEN KEYS

1316

**CURRENT REGIONS** 

NORTH AMERICA ASIA PACIFIC EUROPE MIDDLE EAST EXISTING DEVELOPMENT





OCCUPANCY

75%

AVERAGE DAILY RATE

\$296

REVPAR

\$221

GOP%

34%

RGI

101%

DIRECT BOOKINGS

34%

150-300

Average Number of Rooms

35-50sqm

Guest Room Net Floor Area

100-150sqm

Total Gross Floor Area

MUST-HAVES

Casual F&B Lounge / Bar NICE-TO-HAVES

Pool

Destination Restaurant

Ciel Spa

Fitness Centre

Meeting Rooms

Ballroom

2022-2023 OPENINGS

Bordeaux / Cannes / Hong Kong / Singapore / Mexico City









## MORGAN(S) O)RIGINALS

# Independent hotels, curated *independently*

Elegant & Edgy



**BRAND PILLARS** 

A stamp of approval Friday feeling everyday

Be original

7

Pipeline

OPEN KEYS

354

**CURRENT REGIONS** 

UNITED KINGDOM

EXISTING DEVELOPMENT

100%

Conversions

OCCUPANCY

Open

83%

AVERAGE DAILY RATE

\$343

REVPAR

\$286

GOP%

29%

RGI

104%

DIRECT BOOKINGS

30%

100-150

Average Number of Rooms

28-36sqm

Guest Room Net Floor Area

65-100sqm

Total Gross Floor Area

MUST-HAVES

Destination Restaurant Lounge / Bar NICE-TO-HAVES

Pool

Casual F&B

Ciel Spa

Fitness Center

Meeting Rooms

Ballroom

2023-2024 OPENINGS

Temple Detroit / Legacy Worldcenter Miami Artista San Antonio



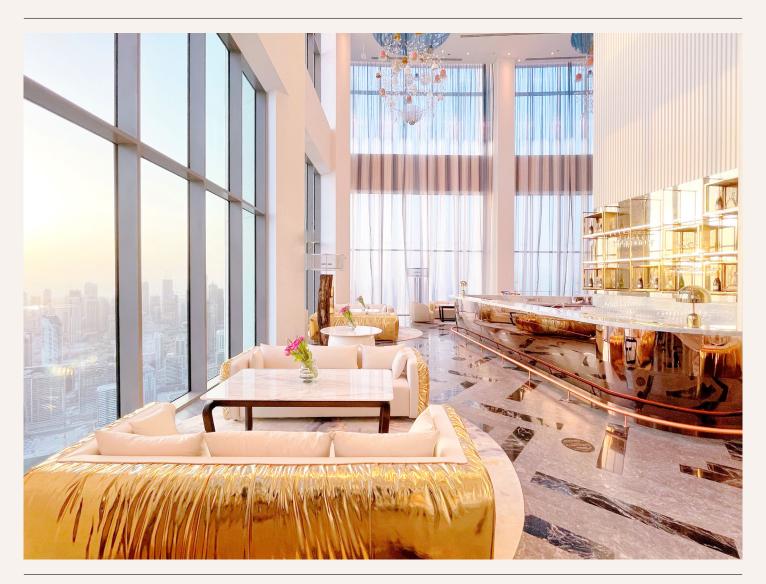




## SLS

# An indulgent magical wonderland

Extravagant & Mischievous



**BRAND PILLARS** 

A theatrical exprience

A *place* to seen and be seen

Playful delights

**PROPERTIES** 



Residential



1703

OPEN KEYS

**CURRENT REGIONS** 

MIDDLE EAST AMERICAS

EXISTING DEVELOPMENT



Rebrandings



OCCUPANCY

75%

AVERAGE DAILY RATE

\$355

REVPAR

\$266

GOP%

RGI

DIRECT BOOKINGS

45%

150-300

Average Number of Rooms

40-50sgm

Guest Room Net Floor Area

100-150sqm

Total Gross Floor Area

MUST-HAVES

**Destination Restaurant** Lounge / Bar

NICE-TO-HAVES

Pool

Casual F&B

Ciel Spa

Fitness Center

Meeting Rooms

Ballroom

2022-2023 OPENINGS

Red Sea / Scottsdale

FLAGSHIPS







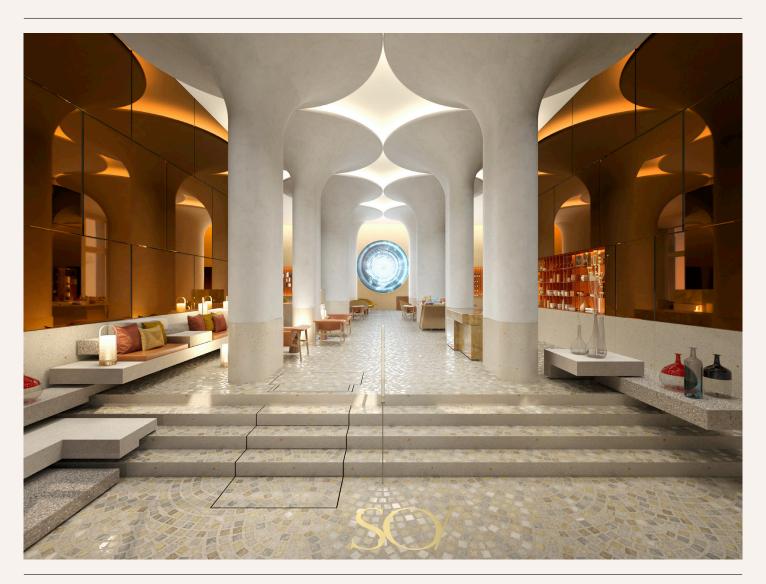


21c Museum Hotel | 25hours | Delano | Gleneagles | Hyde | JO&JOE | Mama Shelter | Mondrian | Morgans Originals | SLS | SO | The Hoxton | TRIBE | Working From\_



### A fashion statement

Avant-garde & Stylish



**BRAND PILLARS** 

A stylish dress code

A seasonal campaign

An *invitation* to the front row



OPEN KEYS

1319

**CURRENT REGIONS** 

ASIA PACIFIC EUROPE

EXISTING DEVELOPMENT





Conversions

New Builds

LEISURE / BUSINESS TRAVELLERS

77%/23%

GUEST SATISFACTION RATING

94%

200

Average Number of Rooms

40-45sqm

Average Room Size

100-140sqm

Total Gross Floor Area

MUST-HAVES

All day dining option 2 x bars Spa/gym

Retail Suites Signature restaurant Meeting spaces in cities Pool at resorts

NICE-TO-HAVES

Ballroom Kids club Rooftop bar Terrace

2022-2023 OPENINGS

## Dubai / Maldives





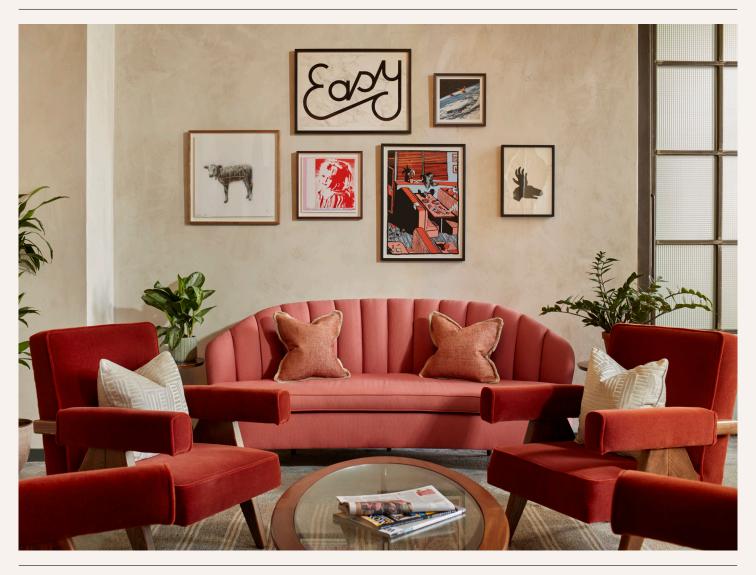




### the hoxton

# A good neighbour with an open house

Homey & Understated



**BRAND PILLARS** 

Bring the outside in and the inside out

Everyone welcome

The small things make a difference

Be transparent



OPEN KEYS

1988

**CURRENT REGIONS** 

EUROPE NORTH AMERICA EXISTING DEVELOPMENT





lings Conversions



OCCUPANCY

83%+

Across All Stabilised Assets

DIRECT BOOKINGS

41%

Through brand.com

**8,000sqm** *Average Building Size* 

600sqm
Minimum Front of House

17-23sqm

Guest Room Net Floor Area

150-250

Target Room Count

MUST-HAVES

## Lobby-bar Restaurant The Apartment\*

\*Meeting & Event Space

NICE-TO-HAVES

Rooftop

Coworking Space

Outside Space

Full Ground Floor Use

**Parking** 

2022-2023 OPENINGS

London Shepherd's Bush / Amsterdam / Edinburgh Berlin / Brussels / Vienna / Dublin





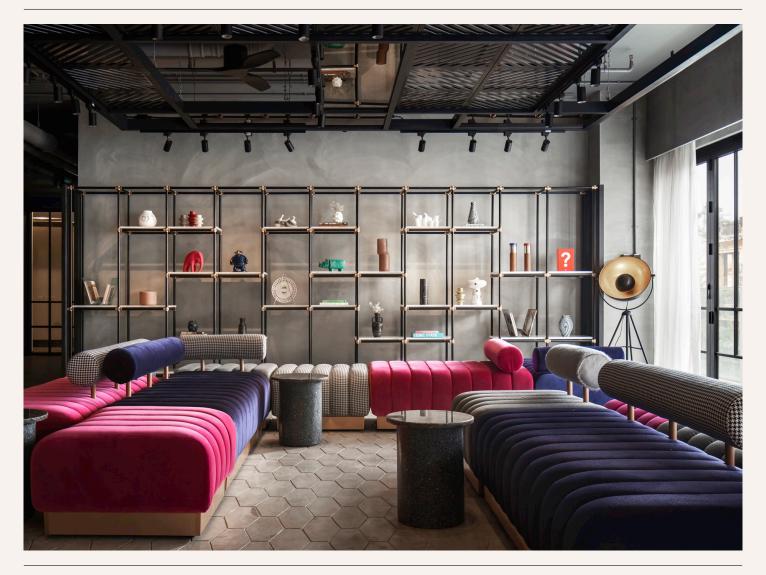




TRIBE

## A bold design edit

### Functional & Polished



**BRAND PILLARS** 

High & low

Easy & essential Caring & conscious



OPEN KEYS

1391

**CURRENT REGIONS** 

ASIA AUSTRALIA EUROPE EXISTING DEVELOPMENT





EASY PLUG-IN F&B CONCEPTS

4

FRANCHISE / MANAGEMENT RATIO

40/60

ADR PRICING PER ROOM

€150

17-22sqm

Guest Room Net Floor Area

120-300

Target Room Count

3500sqm

Minimum Gross Floor Area

MUST-HAVES

Central Reception-Bar Artfully Curated Commons and Rooms

Compact & Smart Rooms
Brand F&B Concept

Grab&Go

NICE-TO-HAVES

Outdoor Space Fitness Room Parking Meeting Rooms

2022-2023 OPENINGS

Le Touquet / Paris Saint-Ouen / Singapore / Bangkok Auckland / Guiyang / Budapest / Lyon







### working from \_

# Like working from home, without the distractions

Homey & Understated



**BRAND PILLARS** 

Feel at *home* 

Part of the family

No small print

As much as you want



2022-2023 OPENINGS

## Brussels





